# **Marcell Urbina**

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Highly motivated professional with a diverse range of experience. Personable and flexible, self-starter, proactive, open minded self-driven with a "can do" attitude; Capable of working in various environments while maintaining productivity with an eye for detail.

## CORE COMPENTANCIES AND RELEVENT SKILLS

- Support to Individuals at Various Levels
- Type 55 WPM
- MS Office Suite Word, Excel, PowerPoint
- Verbal and Written Communication
- Client and Customer Service
- Strong Work Ethics
- Sensitive to Confidential Information

- Team Oriented
- Open to Continuous Learning and Development
- Receptive to New Technologies
- Tech-Savvy; PC and Mac Literate
- Google Applications; i.e. Google Drive, gCal
- Bilingual; English and Spanish
- Attention to Detail and Multi-tasking

## PROFESSIONAL EXPERIENCE

# Administrative Associate – San Francisco Family Support Network

2015 - 2016

- Provided high-level of support to Director of Training
- Responsible for gathering numerical data (monthly and quarterly) and coding data into electronic grant recording systems for 3 grants (CMS, GMS and HSA Title IV)
- Coordinated logistics for 1-2 weekly member trainings including scheduling venues, venue setup and breakdown, A/V setup, A/V troubleshooting and food ordering
- Made copies printed materials and created folders for 25+ participants for weekly trainings.
- Responsible for addressing member's concerns about training registration, participant progress in 4 different certification programs, and general training inquiries.
- Recorded minutes for Technical Assistance and Training Committee and disseminated action plans within 1 day and minutes within 1 week
- Created marketing materials for FY 15-16 trainings from flyers to email campaigns using Mailchimp.
- Maintained and updated multiple training calendars for internal use and for member/trainee distribution
- Tracked participant registration and payment for trainings using Eventbrite system.
- Tabulated and recorded training evaluation results using SurveyMonkey.

## Administrative Assistant to the President – Scarborough Insurance Agency

2013 - 2015

- Provided high-level of support to President
- Coordinated and scheduled all public appearances at health conferences for the President
- Responsible for booking all travel arrangements
- Scheduled and coordinated all meetings and appointments for the President
- Monitored and screened phone calls and voicemails, as well as took messages
- Maintained utmost discretion when dealing with sensitive topics and materials
- Created typed documents such as correspondence, drafts, memos and emails
- Circulated documents via postal service or email
- Made copies, printed materials and created files along side other administrative duties as necessary

## Administrative Assistant - Realty World

2008 - 2012

- Provided high-level of support to top producer in daily operations
- Exceptional management skills that include moderate scheduling of externals meeting with multiple parties
- Coordinated internal office meetings and collaborated with internal team to create meeting agendas
- Created informational PowerPoint presentations for clients
- Screened phone calls, emails and voicemails for supervisor
- Maintained filing system of all contracts that were completed and in process of completion
- Consolidated all expense receipts and generated monthly expense report for immediate supervisor
- Networked with various industry partners to sustain current working relations and compiled contact information in company database
- Strategized with top producer on marketing plans and researched marketing trends on market comparables

## Student Orientation Counselor - New Student Services

2007 - 2008

- Commitment to helping new undergraduates and their families with their transitions to campus community
- Developed cohesive relationships with fellow counselors through a semester of teambuilding and continual feedback sessions
- Led and facilitated groups of 10-20 students and/or their guests during 14 or 15 orientation programs throughout the summer
- Listened to and addressed student and guest concerns; Motivated apathetic attendees by evaluating individual personalities and tailoring recommendations and advice accordingly

- Interacted with groups of mixed ethnic backgrounds
- Explained University procedures and policies to both small and large groups of people
- Responsible for responding to online inquiries in a timely manner via email and Facebook

## Executive Assistant & Junior Recruiter (Intern) - Foundation Systems, Inc.

2005

- Worked, collaborated and assisted CEO and Senior Recruiter/Manager of Global Integration & Delivery with job opportunities within the company
- Managed daily calendar for CEO of company to maintain their productivity high
- Arranged and conducted daily check-in with the India Team through various methods of communications (i.e. conference calls, group chats, individual instant messaging, emails, etc.)
- Responsible for posting job opportunities on multiple online job boards for business partners
- In charge of screening and interviewing candidates by reviewing resumes, phone interviews and in-person face-to-face interviews
- Recruited front-end secretary for in-house at Foundation Systems

#### **VOLUNTEER EXPERIENCE**

## **Mission Housing Development Corporation -** *Volunteer*

2011-2016

- Food pantry
  - o Help receive and set-up food
  - Handing out numbers for participants
  - Helped maintain orderly lines
  - Monitored that everyone was able to receive food
- Fundraising Volunteer
  - o Greeter
  - o Registering attendants
  - Set-up and break-down
  - Clean up
- Tabling at community events
  - San Francisco Carnival
  - Sunday Streets

## Rebuilding Together Oakland - Volunteer

2008-2009

- Assisted in the rehabilitation of homes of low income families and elderly in the East Bay/ Oakland area
- Work included the following:
  - Yard cleanup and gardening
  - Sealing of window panes and cracks in walls
  - Painting of rooms and exterior
  - Debris removal from work site
  - General home maintenance

#### **BizAcademy/ SalesForce.com -** President of UniFive

2005

- Entrepreneurial training and business startup program
- Created team called UniFive as well as business plans and sales plans
- Met with Venture Capitalists to acquire funds to start business
- All profits were donated to SalesForce.com to continue the BizAcademy program

## **EDUCATION, CERTIFICATIONS & LICENSES**

## San Francisco State University - Bachelors of Arts in Sociology, Minor: Latina/o Studies

GPA: 3.82 Awards: Dean's List (4 Semesters)

City College of San Francisco - Associates of Arts, Latin American & Latina/o Studies

Associates of Arts, Art and Humanities

Associates of Science, Social and Behavioral Science

**Associates of Science,** California Real Estate

Associates of Science, Math and Science

Certificate of Achievement, Latin American & Latina/o Studies

Certificate of Achievement, California Real Estate

GPA: 3.34 Awards: Dean's List (4 Semesters)

State of California; Bureau of Real Estate - California Real Estate Licensee

License ID: 01897365

National Family Support Network - Standards of Quality for Family Strengthening and Support Certificate

2011-2010